



<b>Job Title:</b>	New Business Development, Summer Intern	<b>Position Type:</b>	Full Time, summer internship
<b>Location:</b>	Sheridan, WY	<b>Date Posted:</b>	May 5, 2026
<b>Level/Salary Range:</b>	Non-Exempt/hourly, DOE	<b>Posting Expires:</b>	When filled

### Submission Information:

Kennon is an equal opportunity employer and will seriously consider every qualified applicant interested in joining our growing team. Please apply through our webpage: <https://kennonproducts.com/careers/>

Questions or accessibility issues may be directed to: [recruiting@kennoncovers.com](mailto:recruiting@kennoncovers.com)

### Job Description:

#### Job Purpose:

The New Business Development intern will support the growth initiatives of the company by assisting with market research, customer outreach, and strategic projects. This role offers hands-on experience in identifying new markets, evaluating opportunities, and contributing to initiatives that drive revenue and expansion.

This is an excellent opportunity for a motivated student to gain real-world exposure to business strategy within a dynamic manufacturing environment.

#### Key Responsibilities:

- Conduct market research to identify new industries, customers, and growth opportunities
- Analyze competitors, market trends, and potential business segments
- Assist in developing business cases and go-to-market strategies
- Support outreach efforts including prospect research and initial communications
- Collaborate with cross-functional teams (sales, marketing, operations)
- Prepare reports, presentations, and summaries for leadership
- Participate in team meetings, brainstorming sessions, and strategic planning discussions
- Assist with special projects related to new products or market development

#### Qualifications:

- Personal values aligning with company values: Integrity, Caring, Responsiveness and Daring, as well as those critical to this position: Trust, Confidentiality, Accountability and Commitment.
- Currently pursuing a degree in Business, Marketing, Engineering, Finance, or related field
- Strong analytical and research skills
- Excellent written and verbal communication abilities
- Proficiency in Microsoft Office (Excel, PowerPoint, Word)
- Self-motivated, curious, and eager to learn

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- Ability to work both independently and collaboratively
- Strong interpersonal skills, with a professional demeanor when engaging both internally and externally.
- Ability to work under pressure and adapt to changing priorities; calm under pressure; solutions oriented.

**Physical Requirements:**

- Ability to stand for extended periods and lift up to 25 lbs.
- Manual dexterity for handling small components.

**About Kennon**

Kennon Products has a forty-year history of proudly designing and manufacturing quality products that protect high value assets. Founded in 1984 to provide general aviation products, Kennon has grown into a multi-faceted company with international sales. We lead with cutting edge research and development, utilization of advanced materials and composites, and delivery of diverse product lines that include preservation of private, commercial, and military aircraft integrity; safety in behavioral health; and life-protection for our service men and women. Our success has come through consistently providing innovation, ensuring superior design, and maintaining our commitment to quality. Together, we deliver innovative solutions to protect what matters most.

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